ROADMAP FOR BUSINESS EDUCATION

BBA(4 yrs), B.Com(4 yrs), MBA(16 yrs), M.Com, ACMA, ACA and other relevant equivalent qualification. (Relevance and any required deficiency may be determined by the concerned university)

30-36 scrh of GCW

MS/MBA (17.5 yrs)

Research Thesis

18 scrh of GCW

PhD

14 yrs education like B.Sc., B.Com, BA and other equivalent qualification

60-66 scrh UGCW

BBS

30-36 scrh of GCW

MS/MBA (17.5 yrs)

Research Thesis

18 scrh of GCW

PhD

16 yrs non-relevant education like BE, MBBS, MA, Msc., and other equivalent qualification

30-36 scrh UGCW + 30-36 scrh of GCW

MS/MBA (17.5 yrs)

Research Thesis

18 scrh of GCW

PhD

Semester Credit Hour ------- scrh
Undergraduate Coursework ------- UGCW
Graduate Coursework ------- GCW

Notes:
30-36 Graduate Coursework for MS/MBA includes compulsory 6 credit hours of research thesis in case of MS and research / field project in case of MBA. (A consensus was reached in previous meetings that research thesis is compulsory for MS and can’t be substituted with two courses. In case of MBA the project may be substituted with two courses.)
MILLENNIAL STATEMENT

KASBIT’S Millennial undertaking is to provide higher education, scholarship, training, and outreach services through exemplary teaching, research, innovation and extension support for sustainable national and international development.

We nurture an intelligent, inclusive culture that integrates robust theory with global best practices to produce graduates with relevant knowledge, skills and responsible citizenry.

In this regard, KASBIT is guided by passion for excellence, integrity, transparency, professionalism, devotion to duty and good corporate governance.

Mubashir Ali Shah Bukhari (CEO)
Khadim Ali Shah Bukhari Institute of Technology
The applicant has to take an institute based Admission Test.

On successfully qualifying the Admission Test, the applicant shall be called for a Final Interview, in which his/her Admission shall be confirmed.

Student seeking credit transfer may also apply for admission.

For admission in the B.COM Program, the applicant must have completed 12 Years of Education or A level with Minimum two C’s (excluding General paper & Urdu) or equivalent, High School Diploma recognized by the Sindh Board.
### COURSE WORK AND DURATION:

Based on 08 semesters of 05 months each.

**Intake:** Twice a year (Spring and Fall)

- **Total Courses:** 45
- **Total Credit Hours:** 135
- **Maximum Load:** 06 Courses per Semester

### ELIGIBILITY:

- For admission in the BBA Program, the applicant must have completed 12 Years of Education with a minimum 2nd Division or A level with Minimum two C’s / excluding General paper & Urdu,) or equivalent, High School Diploma recognized by the Sindh Board.

- The applicant has to take an institute based Admission Test.
- On successfully qualifying the Admission Test, the applicant shall be called for a Final Interview, in which his/her Admission shall be confirmed.
- Student seeking credit transfer may also apply for admission.
SEMESTER 1
- FRESHMAN ENGLISH
- INTRODUCTION TO
  PSYCHOLOGY
- BASIC MATHEMATICS
- PAKISTAN STUDIES &
  ISLAMIC STUDIES
- FINANCIAL REPORTING

SEMESTER 2
- ORAL COMMUNICATION
- SOCIOLOGY
- INTRODUCTION TO
  COMPUTING
- INTRODUCTION TO
  BUSINESS
- ADVANCED FINANCIAL
  ACCOUNTING

SEMESTER 3
- BUSINESS
  COMMUNICATION
- BUSINESS MATHEMATICS
- MICRO ECONOMICS
- FUNDAMENTALS OF
  MARKETING
- ISSUES IN FINANCIAL
  ACCOUNTING

SEMESTER 4
- BUSINESS ETHICS
- QUANTITATIVE ANALYSIS
  FOR MANAGEMENT-I
- MANAGEMENT
  INFORMATION SYSTEM
- FUNDAMENTALS OF
  MANAGEMENT
- FINANCIAL INSTITUTIONS
  & MARKETS
- COST & MANAGEMENT
  ACCOUNTING

SEMESTER 8
- APPLICATIONS OF
  BUSINESS RESEARCH
- APPLICATIONS OF
  BUSINESS SOFTWARE
- ADVANCED TAXATION
- INT'L FINANCIAL
  MANAGEMENT
- ADVANCED FINANCIAL
  INSTITUTIONS & MARKETS
- FINANCIAL ECONOMETRICS

SEMESTER 7
- DEVELOPMENTAL ECONOMICS
- CORPORATE GOVERNANCE
- STRATEGIC MANAGEMENT
  CONTROL
- FINANCIAL AUDIT &
  ASSURANCE
- ISSUES IN MANAGEMENT
  ACCOUNTING
- FINANCIAL STATEMENT
  ANALYSIS & VALUATION

SEMESTER 6
- BUSINESS RESEARCH
  METHODS
- BUSINESS & CORPORATE LAW
- HUMAN RESOURCE
  MANAGEMENT
- FINANCIAL DERIVATIVES &
  RISK MANAGEMENT
- ISLAMIC BANKING & FINANCE
- STRATEGIC MANAGEMENT
  ACCOUNTING

SEMESTER 5
- MACRO ECONOMICS
- QUANTITATIVE ANALYSIS
  FOR MANAGEMENT-II
- ORGANIZATIONAL
  BEHAVIOR
- MARKETING MANAGEMENT
- CONTEMPORARY TAXATION
- ADVANCED MANAGEMENT
  ACCOUNTING

COURSE WORK AND DURATION:
Based on 08 semesters of 05 months each.
Intake: Twice a year (Spring and Fall)
Total Courses: 45
Total Credit Hours: 135
Maximum Load: 06 Courses per Semester

ELIGIBILITY:
- For admission in the BS(AF) Program, the applicant must have
  completed 12 Years of Education with a minimum of 60% Marks or
  B Grade, or A level with minimum one B and two C’s / in principal
  subjects including Mathematics,) or equivalent, High School Diploma
  recognized by the Sindh Board.
- The applicant has to take an institute based Admission Test.
- On successfully qualifying the Admission Test with atleast 60% marks in
  KASBIT Entrance Test, the applicant shall be called for a Final Interview, in
  which his/her Admission shall be confirmed.
- Student seeking credit transfer may also apply for admission.
For admission in BS(CS) Program, the applicant must have completed 12 years of education with at least 50% marks in (HSC) Pre-Engineering examination. An applicant having a combination of Physics, Mathematics, and Computer Science is also eligible. Or, GCE (A levels) in Mathematics, Physics, and Chemistry. Applicants having A levels or other foreign qualifications must provide an equivalence certificate with at least 50% marks, issued by the Intermediate Board Committee of Chairmen (IBCC).

Or, at least 50% marks in Diploma of Associate Engineering Examination, for admission.

The applicant has to take an institute-based Admission Test.

On successfully qualifying the Admission Test, the applicant shall be called for a final interview, in which his/her Admission shall be confirmed.
PROGRAM SCHEMA

BBA 2 YEARS AFTER 14 YEARS OF SCHOOLING (MORNING / EVENING / WEEKEND PROGRAM)
EQUIVALENT TO 16 YEARS EDUCATION

SEMESTER 1
- GLOBAL/INTERNATIONAL BUSINESS
- STATS AND MATH FOR BUSINESS
- FINANCIAL ACCOUNTING
- ORGANIZATIONAL BEHAVIOR
- MARKETING MANAGEMENT
- ECONOMICS

SEMESTER 2
- OPERATION AND PRODUCTION MANAGEMENT
- HUMAN RESOURCE MANAGEMENT
- BUSINESS FINANCE
- CROSS CULTURAL MANAGEMENT
- MIS
- STATISTICAL INFERENCE

SEMESTER 3
- STRATEGIC MANAGEMENT
- ANALYSIS OF FINANCIAL STATEMENT
- BUSINESS RESEARCH METHODS
- DEVELOPMENT ECONOMICS
- SUPPLY CHAIN MANAGEMENT
- FINANCIAL MANAGEMENT

SEMESTER 4
- ENTREPRENEURSHIP
- FUNDAMENTALS OF CORPORATE GOVERNANCE
- APPLICATIONS OF BUSINESS RESEARCH
- MANAGERIAL ACCOUNTING
- INTRODUCTION TO FINANCIAL MARKETS
- CONSUMER BEHAVIOR

COURSES OFFER IN SUMMER TERM
- ISLAMIC BANKING & FINANCE
- FUNDAMENTALS OF ECONOMICS

COURSE WORK AND DURATION:
Based on 04 Semester of 05 Month Each
Intake: Twice a year (Spring & Fall)
Total Courses: 26 Courses
Total Credit Hours: 78 Credit Hours
Maximum Load: 06 Course Per Semester

ELIGIBILITY:
- For admission in the BBA 2 Years Program, the applicant must have completed 14 Years of Education (B.Com, BA, BSC) with minimum of 2nd Division and other equivalent qualification.
- The applicant has to take a institute based Admission Test.
- On successfully qualifying the Admission Test, the applicant shall be called for a final interview, in which his/her Admission shall be confirmed.
- Student seeking credit transfer may also apply for admission.
ELIGIBILITY:

For admission in MBA (66 Credit Hours), the applicant must have completed 16 years of Non Business Schooling with minimum of 2nd Division (Annual System) / 2.5 CGPA Prefered (Semester System).

The applicant has to take an institute based Admission Test.

On successfully qualifying the Admission Test, the applicant shall be called for a final interview, in which his/her Admission shall be confirmed.

Student seeking credit transfer may also apply for admission.

COURSE WORK AND DURATION:

2.5 Years Degree Program
Total Credit Hours: 66
Total Courses: 16 Core Courses + 4 Electives + 1 Project of 6 Credit Hours

PROJECT:
PHASE - I
PHASE - II
## MBA 2 Years Weekend Program (Equivalent to 18 Years of Education)

<table>
<thead>
<tr>
<th>Semester 1</th>
<th>Semester 2</th>
<th>Semester 3</th>
<th>Semester 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Qualitative Techniques</td>
<td>Seminar in Finance / Seminar in HR / Seminar in Marketing / Seminar in IT</td>
<td>Project: Phase - I</td>
<td>Project: Phase - II</td>
</tr>
<tr>
<td>Quantitative Techniques</td>
<td>Research Articles &amp; Dissertation Writing Techniques / Knowledge Management / Philosophy of Research</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Corporate Governance</td>
<td>Operational Research / Advance Methods in Business Research / Econometrics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Elective - I</td>
<td>Elective - III</td>
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<td></td>
</tr>
<tr>
<td>Elective - II</td>
<td>Elective - IV</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Course Work and Duration:

- **2 Years Degree Program**
- **Total Credit Hours:** 36
- **Total Courses:** 6 Core Courses + 4 Electives + 1 Project

### Eligibility:

- For admission in the MBA (36 Credit Hours) Program, the applicant must have completed 16 Years of Education in relevant field with minimum of 2nd Division (Annual System) / 2.5 CGPA (Semester System).
- The applicant has to take an institute based Admission Test.

- On successfully qualifying the Admission Test, the applicant shall be called for a Final Interview, in which his/her Admission shall be confirmed.
- Student seeking credit transfer may also apply for admission.
PROGRAM SCHEMA MS IN MANAGEMENT SCIENCES (2 YEARS WEEKEND PROGRAM)

SEMESTER 1
- QUANTATIVE TECHNIQUES
- QUALITATIVE TECHNIQUES
- CORPORATE GOVERNANCE
- SEMINAR IN FINANCE/SEMINAR IN MARKETING

SEMESTER 2
- SEMINAR IN HR / SEMINAR IN IT
- RESEARCH ARTICLE & DISSERTATION WRITING TECHNIQUES / PHILOSOPHY OF RESEARCH / KNOWLEDGE MANAGEMENT
- OPERATIONAL RESEARCH/ADVANCE METHODS IN BUSINESS RESEARCH
- ECONOMETRICS

THESIS: PHASE - I

SEMESTER 3

THESIS: PHASE - II

COURSE WORK AND DURATION:
Based on 4 semesters of 05 Months each.
Intake: Twice a year (Spring and Fall)
Total Courses: 8 Courses + 1 Thesis
Total Credit Hours: 30
Maximum Load: 04 Courses per Semester

ELIGIBILITY:
- For admission in the MS Program, the applicant must have completed 16 Years of Education in relevant field with minimum of 1st Division (Annual System) / 2.5 CGPA (Semester System) from a recognized Institute/University. All students seeking admission to MS Program will have to qualify institute based admission test or GRE / NTS.

On successfully qualifying the Admission Test, the applicant shall be called for a Final Interview, in which his/her Admission shall be confirmed.

Student seeking credit transfer may also apply for admission.
18 Credit Hours of Post Graduate Level Course Work with minimum 3 CGPA Followed by a Dissertation of 18 Credit Hours.

COURSE WORK AND DURATION:

- Based on semesters 05 Months each.
- Intake: Twice a year (Spring and Fall)
- Total Courses: 6 Courses + 01 Dissertation
- Total Credit Hours: 36
- Minimum Load: 02 Courses per Semester
- Maximum Load: 03 Courses per Semester

ELIGIBILITY:

- For admission in the Ph.D Program, minimum CGPA of 3.00 (Semester System) or 1st Division (Annual System) in M.S/M.Phil/MBA (18 years of education) or any other Equivalent Degree in relevant field is required.
- The applicant must have carried out Research Work of minimum 06 Credit Hours in the previous degree in relevant field.
- GAT (Subject) or Institute based Admission Test in the area of Management Sciences is required
- On successful completion of all the requirement mentioned above, the applicant shall be called for a Final Panel Interview in which his/her Admission shall be confirmed.
- Minimum time period for the completion of Ph.D Program is 03 Years, Whereas, the upper limit is up to 08 Years.
- Student seeking credit transfer may also apply for admission.
# FEE SCHEDULE

## B.COM
**Morning Program**

<table>
<thead>
<tr>
<th>Fee Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Admission Form &amp; Prospectus</td>
<td>600</td>
</tr>
<tr>
<td>Admission Fee</td>
<td>10,000</td>
</tr>
<tr>
<td>Security Deposit (Refundable)</td>
<td>10,000</td>
</tr>
<tr>
<td>Semester Registration Fee</td>
<td>5,000x4=20,000</td>
</tr>
<tr>
<td>Tuition Fee per Course</td>
<td>11,000x22=242,000</td>
</tr>
<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>272,600</strong></td>
</tr>
<tr>
<td><strong>At the time of Admission</strong></td>
<td><strong>36,000</strong></td>
</tr>
</tbody>
</table>

## BS (AF)
**Morning Program**

<table>
<thead>
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<th>Fee Type</th>
<th>Amount</th>
</tr>
</thead>
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<td>600</td>
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<td>Admission Fee</td>
<td>10,000</td>
</tr>
<tr>
<td>Security Deposit (Refundable)</td>
<td>10,000</td>
</tr>
<tr>
<td>Semester Registration Fee</td>
<td>5,000x8=40,000</td>
</tr>
<tr>
<td>Tuition Fee per Course</td>
<td>12,000x45=540,000</td>
</tr>
<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>590,600</strong></td>
</tr>
<tr>
<td><strong>At the time of Admission</strong></td>
<td><strong>37,000</strong></td>
</tr>
</tbody>
</table>

## BBA
**Morning Program**

<table>
<thead>
<tr>
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<tr>
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<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>590,600</strong></td>
</tr>
<tr>
<td><strong>At the time of Admission</strong></td>
<td><strong>37,000</strong></td>
</tr>
</tbody>
</table>

## BSCS
**Morning Program**

<table>
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<tbody>
<tr>
<td>Admission Form &amp; Prospectus</td>
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<tr>
<td>Admission Fee</td>
<td>10,000</td>
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<tr>
<td>Security Deposit (Refundable)</td>
<td>10,000</td>
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<tr>
<td>Semester Registration Fee</td>
<td>5,000x8=40,000</td>
</tr>
<tr>
<td>Per Course Fee</td>
<td>12,000x39=4,68,000</td>
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<tr>
<td>Lab Charges (14 CRH x per CRH Rs. 4000)</td>
<td>4000x14=56000</td>
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<tr>
<td>Project Fee</td>
<td>24,000</td>
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<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>5,98,600</strong></td>
</tr>
<tr>
<td><strong>At the time of Admission</strong></td>
<td><strong>37,000</strong></td>
</tr>
</tbody>
</table>

### Key Features:
- Easy Monthly Installment 0% Markup / No Interest
- No Regular Examination Fee
- 25% Scholarship for HAFIZ-E-QURAN (Only for Certified Candidate of Wafaq)
- 20% Scholarship for Siblings
- **Note:** Rs. 2000/- will be charged in case of dishonor of cheque
  - The Management of KASBIT has rights to revise fees policy as per requirement.

## MERIT SCHOLARSHIP OFFER

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Scholarship</th>
</tr>
</thead>
<tbody>
<tr>
<td>75 - Above</td>
<td>50%</td>
</tr>
<tr>
<td>60 - 74.99</td>
<td>25%</td>
</tr>
</tbody>
</table>

**Note:** Last date for payment of fee is 10th of every month. A late fee of Rs. 100/- per day will be charged after due date upto Rs. 1000/- maximum.
# FEE SCHEDULE

## BBA - 2 Years

<table>
<thead>
<tr>
<th>Description</th>
<th>Fee (in Rs.)</th>
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<tbody>
<tr>
<td>Admission Form &amp; Prospectus</td>
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<td>Admission Fee</td>
<td>10,000</td>
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<td>Security Deposit (Refundable)</td>
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<tr>
<td>Semester Registration Fee</td>
<td>5,000x4=20,000</td>
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<tr>
<td>Tuition Fee per Course</td>
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</tr>
<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>342,600</strong></td>
</tr>
<tr>
<td><em>At the time of Admission</em></td>
<td><strong>37,000</strong></td>
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</table>

## MBA - 66 Credit Hours

<table>
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<tr>
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<tr>
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<td>10,000</td>
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<tr>
<td>Security Deposit (Refundable)</td>
<td>10,000</td>
</tr>
<tr>
<td>Interview &amp; Admission Process fee</td>
<td>1,000</td>
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<tr>
<td>Semester Registration Fee</td>
<td>5,000x4=20,000</td>
</tr>
<tr>
<td>Tuition Fee per Course</td>
<td>12000x20=240,000</td>
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<tr>
<td>Dissertation Fee</td>
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<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>295,600</strong></td>
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<tr>
<td><em>At the time of Admission</em></td>
<td><strong>38,000</strong></td>
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## MBA - 36 Credit Hours

<table>
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<tr>
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<tr>
<td>Tuition Fee per Course</td>
<td>12,000x10=120,000</td>
</tr>
<tr>
<td>Dissertation Fee</td>
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</tr>
<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>165,600</strong></td>
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<tr>
<td><em>At the time of Admission</em></td>
<td><strong>38,000</strong></td>
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</tbody>
</table>

## MS - MANAGEMENT SCIENCES

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<td>Semester Registration Fee</td>
<td>5,000x2=10,000</td>
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<tr>
<td>Tuition Fee per Course</td>
<td>12,000x8=96,000</td>
</tr>
<tr>
<td>Dissertation Fee</td>
<td>24,000</td>
</tr>
<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>141,600</strong></td>
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<tr>
<td><em>At the time of Admission</em></td>
<td><strong>38,000</strong></td>
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</tbody>
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## PH.D - MANAGEMENT SCIENCES

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<tr>
<td>Semester Registration Fee</td>
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</tr>
<tr>
<td>Tuition Fee per Course</td>
<td>25,000x6=150,000</td>
</tr>
<tr>
<td>Dissertation Fee</td>
<td>150,000</td>
</tr>
<tr>
<td>Thesis Supervision &amp; Evaluation Fee</td>
<td>150,000</td>
</tr>
<tr>
<td><strong>Total Program Cost</strong></td>
<td><strong>472,600</strong></td>
</tr>
<tr>
<td><em>At the time of Admission</em></td>
<td><strong>52,000</strong></td>
</tr>
</tbody>
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### Key Features:

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## LIST OF ELECTIVE COURSES FOR MBA

### FINANCE
- Financial Derivatives
- Risk Management
- Islamic Financial System
- Investment and Portfolio Management
- Treasury and Fund Management
- Investment Banking
- Advanced Taxation
- Alternative Investment
- Analysis of Financial Statements
- Corporate Finance

### HUMAN RESOURCE MANAGEMENT
- Performance Management
- Organizational Psychology
- Compensation Management
- Leadership and Motivational Management
- Recruitment and Selection
- Strategic Human Resource Management
- Training and Development
- Health and Safety Management
- Conflict Management

### MARKETING
- Consumer Behaviour
- Retail Management
- Advertisement Management
- Sales Management
- Brand Management
- Integrated Marketing Communication
- Marketing of Services
- Media Planning, Research and Management
- Supply Chain Management

### SUPPLY CHAIN MANAGEMENT
- Value Chain Management
- Logistic Management
- Material Management
- Supply Chain and Logistic Management
- Import and Export Management
- Supply Chain and Risk Management
- Total Quality Management
- Procurement Management
- Warehouse Management

### ELECTIVE FOR BSCS
#### UNIVERSITY ELECTIVE
- Arabic Language/Chinese Language
- Fundamentals of Management
- Financial Accounting
- Business Economics

#### CS/SUPPORTING
- Graph Theory
- Numerical Computing
- Theory of Programming Languages
- Mobile Application Development
- Computer Graphics & Animation
- Visual Programming
- Computer Vision
- Simulation & Modeling

### LOCATION

#### SMCHS
- FTC
- CDC Building
- Shell Pump
- Shahrah-e-Faisal
- Nursery Road

#### HYDERI
- Bank Al-Habib Ltd.
- Bashund Rd.